



DEVELOP YOUR MOJO

Chris Coffey

Marshall Goldsmith Group

Chris@ChristopherCoffey.com

www.ChristopherCoffey.com

MOJO



***That positive spirit
toward what you are doing
Now
that starts from the inside
and radiates to the outside***

What matters in life



- **Health**
- **Wealth**
- **Relationships**
- **Meaning**
- **Happiness**

The *MOJO* Paradox

Our default reaction in
life:

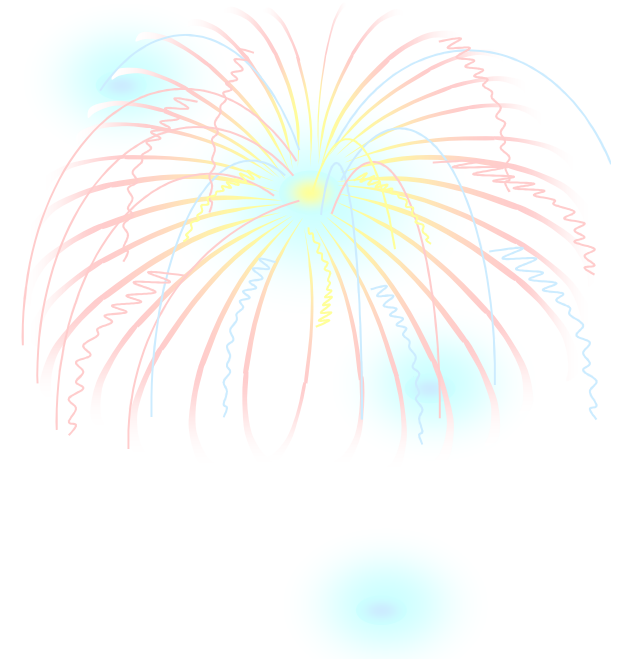


- ...is not to experience *happiness*
- ...is not to experience *meaning*
- ...is to experience *inertia*

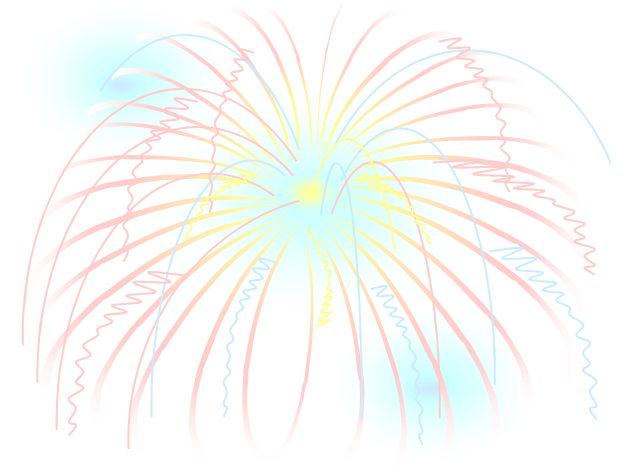
Identity

- **Remembered**
- **Reflected**
- **Programmed**
- **Created**

- **Achieving change while maintaining authenticity**

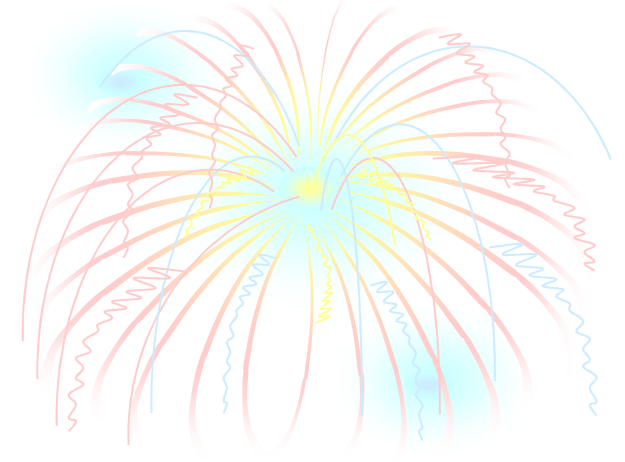


MOJO



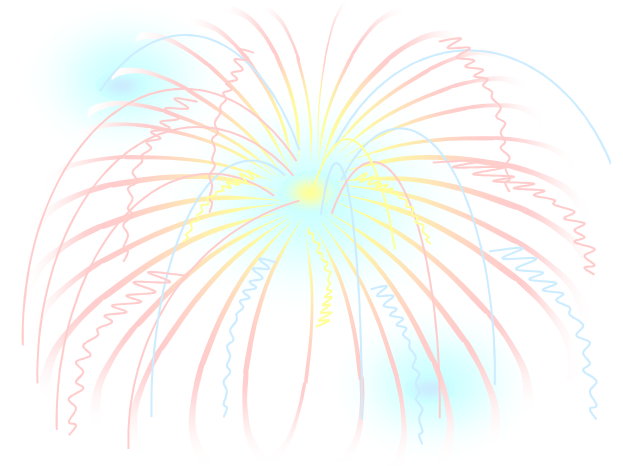
- **IDENTITY**
- **ACHIEVEMENTS**
- **REPUTATION**
- **ACCEPTANCE**

Default Habits



- 1 Winning too much**
- 2 Adding too much value**
- 3 Making destructive comments**
- 4 That's Great But.....**
- 5 Negativity: Let me explain why that won't work**
- 6 Not listening**
- 7 Interrupting**

Most worked on leadership skill



- **Treat others with respect**
- **Listen to different points of view with an open mind**
- **Delegate appropriately and effectively**
- **Stand up to individuals who undermine teamwork**
- **Deal with performance problems**
- **Become more decisive**
- **Collaborate with others**
- **Present my point of view persuasively**
- **Hold others accountable for agreed upon results**
- **Take appropriate risks**

personal and professional success

